Shutterfly.com



AdWords Advisor Report (beta) Jul 10, 2012

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- More To Come. We'd Love your Feedback.



Top Keyword Recommendations

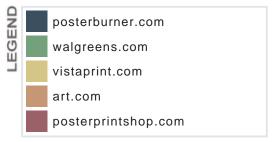
We've sifted through all the ads your competitors have ever bought, **94k** in all, looking for patterns. By digging through your competitors' historical bidding record, we can see which keywords are their most successful.



These charts show the combined coverage of your competitors on the keyword over the last 14 months. Each color represents a single competitor, each column is a month. Graphs going up and to the right mean your competitors are betting more on a keyword over time.



The order is mostly based on the strength of the buy rating, but also slightly prioritized by the size of the opportunity in potential clicks. The number in parentheses is a 0-100 scale to help differentiate the strength of a recommendation within a buy rating. Ex: "Great Buy (95)" is better than "Great Buy (93)".

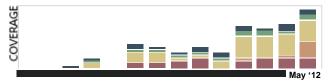


Next, we figure out which keyword match type (phrase, broad, exact, modified broad) your competitors are buying and we filter out any that you already buy. When a keyword is large enough that we think it belongs in its own ad group we dig deeper to discover the best performing ad copy to give you a place to get started.

These are the top **50** keyword recommendations for you to add to your campaign. Combined, these recommendations represent **6k** new clicks per month for your campaign.

print posters (Phrase Match)

\$1.38 Cost/Click | \$16.18 Cost/Day | 6.6k Impressions/Mo



Exact Match Keywords You're not Showing Up On

screen print posters, cheap print posters, out of print posters, cost to print posters, color print posters (+2 More)

51 Potential Clicks/Mo

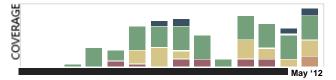


Create a Custom Poster posterburner.com Make a Poster from Any Picture Excellent prices, 24 hour shipping	Printed Posters vistaprint.com Print Full-Color Posters - 50% Off. Starting at \$3.49. Upload Photos.	Photo Posters walgreens.com Create Personalized Posters Online & Pick-Up Same Day. Order Now!					
Excellent prices, 24 flour shipping		Tiek op danie Day. Order Now.					
6/6 Impressions 9.3 Avg. Position	2/6 Impressions 1.5 Avg. Position	2/4 Impressions 6 Avg. Position					



prints and posters (Phrase Match)

\$0.50 Cost/Click | \$2.07 Cost/Day | 1.9k Impressions/Mo



Exact Match Keywords You're not Showing Up On *fine art prints and posters, prints and posters*



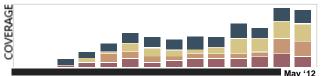
Great Buy⁽⁸⁴⁾

Top Performing Ads:

Rec Fine	p Beautiful Art Pri eive A 20% Disco Art Reproductior ters - Framed Art	ount All Orders!	m vas Art			r Posters - 50% Off. 49. Upload Photos.
2	2/2 Impressions	1.5 Avg. Position	2/2 Impressions	11.5 Avg. Position	1/2 Impressio	ns 3 Avg. Position

photo poster (Phrase Match)

\$1.52 Cost/Click | \$10.66 Cost/Day | 3.6k Impressions/Mo



Exact Match Keywords You're not Showing Up On

photo poster software, online photo poster, photo poster size, personal photo poster, custom photo poster (+3 More)

211 Potential Clicks/Mo

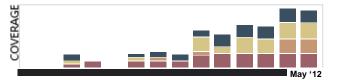


	● Posters - 50% Off. 9. Upload Photos.	Photo Posters walgreens.com Create Personalize Pick-Up Same Day. Off Same Day Pick Banners & Posters Up	Order Now! 40% Up Posters -	Make Your Post posterburner.com Turn any photo into Fast, and Trusted	
4/5 Impression	3.5 Avg. Position	3/6 Impressions	2 Avg. Position	3/7 Impressions	7.3 Avg. Position



custom posters (Phrase Match)

\$2.03 Cost/Click | \$16.59 Cost/Day | 5.4k Impressions/Mo



Exact Match Keywords You're not Showing Up On custom posters from photos, custom posters



Great Buy⁽⁸⁰⁾

Top Performing Ads:

Custom Poster Printingvistaprint.comPrint Full-Color Posters - 50% Off.Starting at \$3.49. Upload Photos.	vistaprint.composterburner.comPrint Full-Color Posters - 50% Off.Make a Poster from Any Picture		int.com posterburner.com walgreens.com ull-Color Posters - 50% Off. Make a Poster from Any Picture Create Personalized Posters Online		
2/2 Impressions 1.5 Avg. Position	2/2 Impressions	4 Avg. Position	1/1 Impressions	4 Avg. Position	

posters prints (Phrase Match)

\$0.57 Cost/Click | \$1.61 Cost/Day | 6.6k Impressions/Mo



Exact Match Keywords You're not Showing Up On buddha posters prints, vintage posters prints, posters prints

84.3 Potential Clicks/Mo

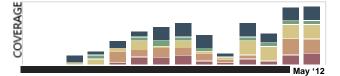


Poster Printing vistaprint.com Print Full-Color Posters - 50% Off. Starting at \$3.49. Upload Photos.	Buddha Posters art.com Shop Beautiful Prints World's Premier Art F	of Buddha The	Photo Posters walgreens.com Create Personalized Pick-Up Same Day. Off Same Day Pick I Banners & Posters Gifts	Order Now! 40% Jp Posters -
2/2 Impressions 3 Avg. Position	1/3 Impressions	2 Avg. Position	1/2 Impressions	3 Avg. Position



poster photo (Phrase Match)

\$0.87 Cost/Click | \$1.54 Cost/Day | 1.0k Impressions/Mo



Exact Match Keywords You're not Showing Up On

poster photo enlargement, art poster photo, poster photo, poster from photo

53.1 Potential Clicks/Mo

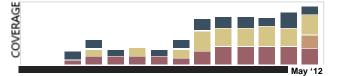


Top Performing Ads:

Photo Posters walgreens.com Create Personalized Pick-Up Same Day. 0 Off Same Day Pick U Banners & Posters - Gifts	Order Now! 40% Jp Posters -	Poster Photo vistaprint.com Print Full-Color Pos Starting at \$3.49. U		Turn Photo Interprintshop.co Any size custom por paper, canvas, viny Prices Guaranteed Prints - Upload You	om oster overnight on yl & more Lowest I - Highest Quality
3/4 Impressions	2 Avg. Position	3/4 Impressions	3.3 Avg. Position	2/3 Impressions	2.5 Avg. Position

custom poster (Phrase Match)

\$2.35 Cost/Click | \$17.10 Cost/Day | 4.4k Impressions/Mo



Exact Match Keywords You're not Showing Up On

make your own custom poster, custom poster

218 Potential Clicks/Mo

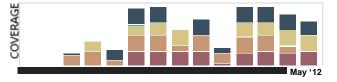
Great Buy(76)

Top Performing Ads:

Photo Posters walgreens.com Create Personalized Posters Online & Pick-Up Same Day. Order Now!	Any Size {KeyWord} posterprintshop.com Highest quality & best prices. Order online and have it tomorrow! Lowest Prices Guaranteed - Highest Quality Prints - Upload Your File or Photo	Custom Poster Printing vistaprint.com Print Full-Color Posters - 50% Off. Starting at \$3.49. Upload Photos.
2/2 Impressions 6 Avg. Position	1/1 Impressions 1 Avg. Position	1/2 Impressions 2 Avg. Position

picture poster (Exact Match)

\$1.24 Cost/Click | \$0.59 Cost/Day | 170 Impressions/Mo









poster pictures (Exact Match)

\$0.80 Cost/Click | \$0.38 Cost/Day | 260 Impressions/Mo

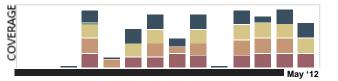
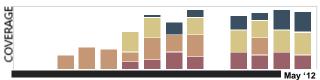


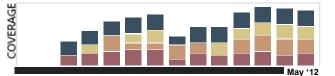
photo collage poster (Exact Match)

\$0.87 Cost/Click | \$0.38 Cost/Day | 260 Impressions/Mo



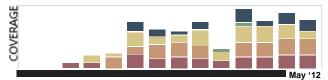
picture to poster (Exact Match)

\$1.07 Cost/Click | \$0.32 Cost/Day | 210 Impressions/Mo



posters pictures (Phrase Match)

\$0.71 Cost/Click | \$0.20 Cost/Day | 1.0k Impressions/Mo



poster photos (Exact Match)

\$0.87 Cost/Click | \$0.10 Cost/Day | 73 Impressions/Mo



Exact Match Keywords You're not Showing Up On posters pictures, posters from pictures

8.4 Potential Clicks/Mo

Potential

Clicks/Mo

Potential

Clicks/Mo

Potential Clicks/Mo

12.9



Great Buy⁽⁷⁹⁾

Great Buy(79)

Great Buy(79)

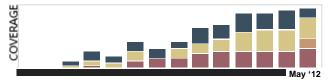






make posters (Phrase Match)

\$0.54 Cost/Click | \$2.14 Cost/Day | 4.4k Impressions/Mo



Exact Match Keywords You're not Showing Up On make posters, make posters online

119 Potential Clicks/Mo Good Buy⁽⁶⁴⁾

Top Performing Ads:



your own poster (Phrase Match)

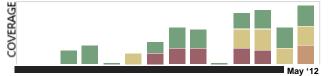
\$1.53 Cost/Click | \$13.33 Cost/Day | 4.3k Impressions/Mo Exact Match Keywords You're not Showing Up On COVERAGE design your own poster, make your own poster, create your own poster 2 Potential Clicks/Mo Good Buy(62) May '12 **Top Performing Ads: Create a Custom Poster Photo Posters** {KeyWord} posterburner.com walgreens.com vistaprint.com Create Personalized Posters Online & Print Full-Color Posters - 50% Off. Make a Poster from Any Picture Excellent prices, 24 hour shipping Pick-Up Same Day. Order Now! Starting at \$3.49. Upload Photos.

2/2 Impressions

2/3 Impressions 2.5 Avg. Position

posters and prints (Exact Match)

\$0.51 Cost/Click | \$0.82 Cost/Day | 880 Impressions/Mo



print posters online (Phrase Match)

\$1.91 Cost/Click | \$1.96 Cost/Day | 390 Impressions/Mo





6 Avg. Position



1 Avg. Position

1/1 Impressions

Exact Match Keywords You're not Showing Up On print posters online cheap, print posters online

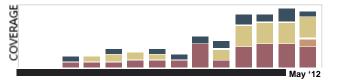
B0.6 Potential Clicks/Mo





make poster (Phrase Match)

\$0.81 Cost/Click | \$3.08 Cost/Day | 3.3k Impressions/Mo



Exact Match Keywords You're not Showing Up On where to make a poster, make a poster online, make a poster

Potential Clicks/Mo

Good Buy(59)

Top Performing Ads:



create a poster (Exact Match)

\$0.79 Cost/Click | \$1.78 Cost/Day | 1.3k Impressions/Mo







Top Performing Ads:

{KeyWord}

vistaprint.com Print Full-Color Posters - 50% Off.

Starting at \$3.49. Upload Photos.

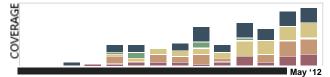
Create Your Own Poster posterburner.com

Turn any Picture into a Poster 24 Hour Shipping and Daily Deal

Custom Posters Overnight posterprintshop.com Photo quality, any size or quantity on paper, canvas, cloth or vinyl!

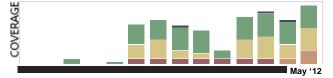
photo into poster (Phrase Match)

\$1.76 Cost/Click | \$0.44 Cost/Day | 170 Impressions/Mo



prints posters (Phrase Match)

\$0.45 Cost/Click | \$0.06 Cost/Day | 1.9k Impressions/Mo



Exact Match Keywords You're not Showing Up On turn photo into poster, photo into poster



Good Buy(66)

Exact Match Keywords You're not Showing Up On fine art prints posters, art prints posters, prints posters

Potential Clicks/Mo





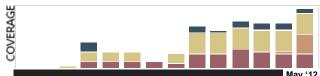
posters and pictures (Phrase Match)

\$0.52 Cost/Click | \$0.10 Cost/Day | 260 Impressions/Mo



printed posters (Phrase Match)

\$0.61 Cost/Click | **\$0.61** Cost/Day | **590** Impressions/Mo



posters online (Phrase Match)

\$0.93 Cost/Click | \$7.48 Cost/Day | 8.1k Impressions/Mo



Exact Match Keywords You're not Showing Up On sports posters and pictures, posters and pictures



Good Buy(66)

Exact Match Keywords You're not Showing Up On custom printed posters, printed posters

29.7 Potential Clicks/Mo



Exact Match Keywords You're not Showing Up On

how to sell posters online, music posters online, posters online shopping, posters online store, posters online

242 Potential Clicks/Mo



Top Performing Ads:

Posters Online
vistaprint.comBuy Posters at Art.com
art.comPosters Shop
vistaprint.comPrint Full-Color Posters - 50% Off.
Starting at \$3.49. Upload Photos.{KeyWord} Official Art.com website.
Fine Art Reproductions - Premium
Posters - Framed Artwork - Canvas Art
PrintsPrint Full-Color Posters - 50% Off.
Starting at \$3.49. Upload Photos.

3/5 Impressions 5



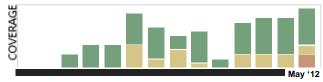
2 Avg. Position

1/5 Impressions

2 Avg. Position

posters art (Phrase Match)

\$0.39 Cost/Click | \$0.48 Cost/Day | 1.3k Impressions/Mo



buy posters online (Phrase Match)

\$0.56 Cost/Click | \$0.57 Cost/Day | 720 Impressions/Mo



Exact Match Keywords You're not Showing Up On posters art deco, vintage posters art, posters art prints, posters art

36.6 Potential Clicks/Mo



Exact Match Keywords You're not Showing Up On where can i buy posters online, buy posters online







poster online (Phrase Match)

\$0.84 Cost/Click | \$4.96 Cost/Day | 5.4k Impressions/Mo



Exact Match Keywords You're not Showing Up On

movie poster online, poster online bestellen, poster online store, poster online shop, order poster online (+1 More)



Make Posters Online vistaprint.comBuy Posters at Art.com art.comPhoto Posters walgreens.comPrint Full-Color Posters - 50% Off.Online Posters Official Art.comCreate Personalized Posters Online &
Starting at \$3.49. Upload Photos. website. Pick-Up Same Day. Order Now! 40% Off Same Day Pick Up Posters - Banners & Posters - Same Day Pick Up
4/5 Impressions6.8 Avg. Position3/5 Impressions5.7 Avg. Position2/4 Impressions1.5 Avg. Position

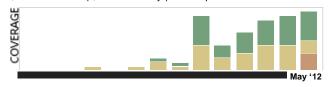
online posters (Phrase Match)

\$0.47 Cost/Click | \$0.59 Cost/Day | 720 Impressions/Mo



buy posters (Phrase Match)

\$0.35 Cost/Click | \$1.38 Cost/Day | 4.4k Impressions/Mo



Exact Match Keywords You're not Showing Up On

online posters printing, online posters

Potential





Exact Match Keywords You're not Showing Up On

stores to buy posters, buy posters cheap online, where to buy posters online, buy posters

Potential Clicks/Mo



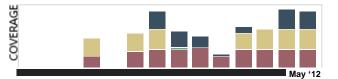
Top Performing Ads: Posters Cheap Art.com: Prints Store **Photo Posters** walgreens.com vistaprint.com art.com **Create Personalized Posters Online &** Print Full-Color Posters - 50% Off. Shop our Prints Store Sale Pick-Up Same Day. Order Now! 40% Starting at \$3.49. Upload Photos. Thousands of framing options! Off Same Day Pick Up Posters -Banners & Posters - 33% Off Photo Gifts 2 Avg. Position 1/2 Impressions 1/2 Impressions 3 Avg. Position 1/4 Impressions 3 Avg. Position



12

creating a poster (Exact Match)

\$0.76 Cost/Click | \$0.15 Cost/Day | 140 Impressions/Mo



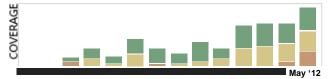
poster size photo (Phrase Match)

\$1.82 Cost/Click | \$0.26 Cost/Day | 210 Impressions/Mo



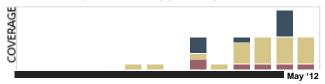
photography posters (Phrase Match)

\$0.38 Cost/Click | \$0.23 Cost/Day | 880 Impressions/Mo



poster maker (Phrase Match)

\$0.82 Cost/Click | \$24.54 Cost/Day | 22.2k Impressions/Mo



6 Potential Clicks/Mo

Good Buy⁽⁵⁴⁾

Exact Match Keywords You're not Showing Up On

poster size photo enlargements, poster size photo enlargement, poster size photo





Exact Match Keywords You're not Showing Up On

black and white photography posters, nature photography posters, art photography posters, photography posters

18 Potential Clicks/Mo



Exact Match Keywords You're not Showing Up On

variquest poster maker, movie poster maker, free poster maker download, poster maker software, varitronics poster maker (+9 More)





Poster Maker		Poster Maker (<u>Online</u>	Make Posters	<u>Online Free</u>
vistaprint.com vistaprint.com vistaprint.com			vistaprint.com		
Print Full-Color Pos Starting at \$3.49. Up			Print Full-Color Posters - 50% Off. Starting at \$3.49. Upload Photos.		sters - 50% Off. pload Photos.
2/7 Impressions	1.5 Avg. Position	2/7 Impressions	2.5 Avg. Position	1/7 Impressions	1 Avg. Position



art posters (Phrase Match)

\$0.38 Cost/Click | \$7.71 Cost/Day | 18.1k Impressions/Mo



Exact Match Keywords You're not Showing Up On

rock art posters, psychedelic art posters, discount art posters, oversized art posters, gothic art posters (+39 More)





Top Performing Ads:		
Photo PostersArt.com:Art Posterswalgreens.comart.comCreate Personalized Posters Online & Pick-Up Same Day. Order Now!Shop our Art Posters Sale Thousands of framing options!		Art.com:Art Posters art.com Shop our Art Posters Sale Thousands of framing options! Fine Art Prints - Canvas Artwork - Framed Art Prints - Premium Posters
8/9 Impressions 11.6 Avg. Position	4/30 Impressions 3.5 Avg. Position	3/30 Impressions 2 Avg. Position

posters printing (Phrase Match)

\$1.92 Cost/Click | \$2.66 Cost/Day | 1.3k Impressions/Mo



Exact Match Keywords You're not Showing Up On

posters printing prices, vinyl posters printing, posters printing services, posters printing





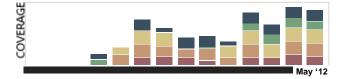
poster shop (Phrase Match)

\$0.30 Cost/Click | \$0.21 Cost/Day | 2.9k Impressions/Mo



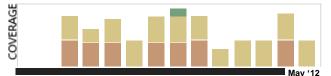
posters photos (Exact Match)

\$0.20 Cost/Click | \$0.00 Cost/Day | 12 Impressions/Mo



picture mug (Exact Match)

\$1.52 Cost/Click | \$1.36 Cost/Day | 260 Impressions/Mo



21.6 Potential Buy (44)

online poster shop, poster shop online, poster shop

Exact Match Keywords You're not Showing Up On

0.3 Potential Clicks/Mo

Potential

Clicks/Mo

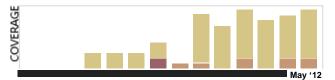
Good Buy(73)

Buy(42)



personalized banners (Phrase Match)

\$1.60 Cost/Click | \$8.20 Cost/Day | 2.4k Impressions/Mo



Exact Match Keywords You're not Showing Up On cheap personalized banners, personalized banners and signs, personalized banners



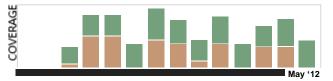


Top Performing Ads:



photo on canvas (Exact Match)

\$4.99 Cost/Click | \$17.87 Cost/Day | 2.4k Impressions/Mo







Top Performing Ads:

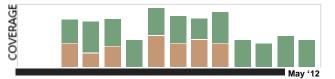
Put Your Photos on Canvas

art.com

Make Canvas Art w/ Personal Photos. Easy to Do, Satisfaction Guarantee! Print My {KeyWord} - Print My Photo on Acrylic - Mount My Photo on Wood

photos on canvas (Exact Match)

\$2.69 Cost/Click | \$10.92 Cost/Day | 8.1k Impressions/Mo



122 Potential Clicks/Mo



Top Performing Ads:

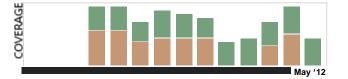
Put Your {KeyWord}

art.com Make Canvas Art w/ Personal Photos. Easy to Do, Satisfaction Guarantee!



canvas photos (Exact Match)

\$4.16 Cost/Click | \$14.47 Cost/Day | 1.6k Impressions/Mo



Top Performing Ads:

Put Your Photos on Canvas art.com 100% Satisfaction Guaranteed! Made in America, Ships Fast.

+make +calendar (Modified Broad Match)

\$0.44 Cost/Click | \$9.68 Cost/Day | 110.0k Impressions/Mo



Exact Match Keywords You're not Showing Up On

make a calendar for kids, make a calendar 2005, make a calendar online, make calendar, make a calendar



Potential

Clicks/Mo



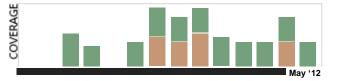
BUV(40)

Top Performing Ads:

Making Online Calendars		{KeyWord} Onl	<u>{KeyWord} Online</u>		Make My Own Calendar		
vistaprint.com		vistaprint.com	vistaprint.com				
50% Off Free Shippi Create Your Photo (•		50% Off Free Shipping Over \$45. Create Your Photo Calendar Online!		ng Over \$45. Calendar Online!		
2/4 Impressions	4 Avg. Position	1/4 Impressions	1 Avg. Position	1/4 Impressions	4 Avg. Position		

canvas photo (Exact Match)

\$3.32 Cost/Click | \$11.13 Cost/Day | 1.3k Impressions/Mo







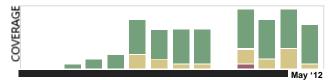
Top Performing Ads:

Put Your Photos on Canvas art.com 100% Satisfaction Guaranteed! Made in America, Ships Fast.



framed posters (Phrase Match)

\$0.86 Cost/Click | \$5.00 Cost/Day | 2.9k Impressions/Mo



Exact Match Keywords You're not Showing Up On

movie framed posters, ansel adams framed posters, vintage framed posters, motivational framed posters, framed posters





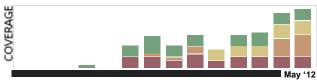
Framed Posters Framed Posters art.com Shop Beautiful Art Prints Today Made art.com Buy Quality Posters & Art Prints art.com Shop Beautiful Art Prints Today Made Buy Quality Posters & Art Prints Shop Beautiful Art Prints Today. Reproductions - Premium Posters - Framed Artwork - Canvas Art Prints Custom Framing Options Available! Shop Beautiful Art Prints Today.

1/3 Impressions

poster framing (Phrase Match)

1/3 Impressions

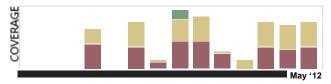
\$0.37 Cost/Click | \$0.58 Cost/Day | 1.0k Impressions/Mo



2 Avg. Position

poster creator (Exact Match)

\$0.56 Cost/Click | \$0.84 Cost/Day | 590 Impressions/Mo



Exact Match Keywords You're not Showing Up On poster framing, custom poster framing

4 Avg. Position



Buy(40)

1/3 Impressions

6 Avg. Position

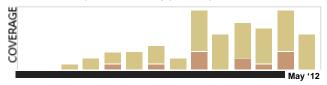
44.7 Potential Clicks/Mo





personalized mugs (Phrase Match)

\$2.92 Cost/Click | \$45.17 Cost/Day | 6.6k Impressions/Mo



Exact Match Keywords You're not Showing Up On

personalized mugs no minimum, glass personalized mugs, wholesale personalized mugs, personalized mugs cheap, discount personalized mugs (+3 More)





Top Performing Ads:

 Custom Mugs On Sale

 vistaprint.com

 Order Now & Save 50% On Custom

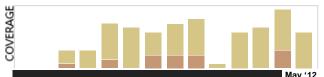
 Mugs No Minimums. Upload Photos &

 Logos.

 5/5 Impressions
 4.4 Avg. Position

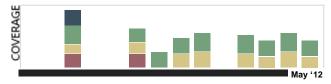
personalized calendar (Phrase Match)

\$0.54 Cost/Click | \$0.84 Cost/Day | 1.9k Impressions/Mo



big posters (Exact Match)

\$0.45 Cost/Click | \$0.63 Cost/Day | 590 Impressions/Mo



Exact Match Keywords You're not Showing Up On online personalized calendar, personalized calendar

46.5 Potential Clicks/Mo



42 Potential Clicks/Mo



Download as CSV



More To Come. We'd Love your Feedback.

Hey,

Thanks for trying out our new Adwords Advisor report. Keep in mind this is an early beta, so nothing is set in stone.

This report should deliver "actionable advice to improve your Adwords campaign". It is designed to save you time while making better decisions that ultimately yield better bottomline results.

Our goal is to recommend improvements to your campaign that are as good or better than if you paid a consultant to come up with them. We want to back up our advice with just enough supporting data that you can decide whether to implement it, but not so much that it overwhelms or slows you down. It's a bit of a balancing act.

We're planning to add more sections and features in the coming weeks, so this is just preview of what's to come. But, we wanted show you what we have as soon as possible so that you can give us your input while it's still easy to make changes and prioritize what comes next.

This is where we need your help. We need your input to find that balance and to prioritize future sections and features. We've set up a page for you to Suggest Ideas and Vote on New Features and Report Bugs.

We've also put together a short survey for you to report the quality of your experience.

Got more to say? As always, you can send questions or feedback directly to us at support@spyfu.com or hit us up on Live Chat.

Did you love the report? We're dying to hear how it made you day a little better. Send us a testimonial.

Thanks again for giving the report a try. Be sure to check back in the coming weeks as we implement your feedback and add new sections and features.

Cheers,

Mike Roberts, Founder

Psst. Want to share this beta? Internet karma coming your way:

P.S. - We'll also understand if you want to keep it a secret ;)

P.P.S. - But, what if you could share it *AND* still keep it a secret?



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