Papajohns.com



AdWords Advisor Report (beta) Jul 10, 2012

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Top Keyword Recommendations

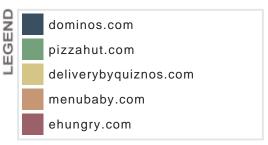
We've sifted through all the ads your competitors have ever bought, **5k** in all, looking for patterns. By digging through your competitors' historical bidding record, we can see which keywords are their most successful.



These charts show the combined coverage of your competitors on the keyword over the last 14 months. Each color represents a single competitor, each column is a month. Graphs going up and to the right mean your competitors are betting more on a keyword over time.



The order is mostly based on the strength of the buy rating, but also slightly prioritized by the size of the opportunity in potential clicks. The number in parentheses is a 0-100 scale to help differentiate the strength of a recommendation within a buy rating. Ex: "Great Buy (95)" is better than "Great Buy (93)".

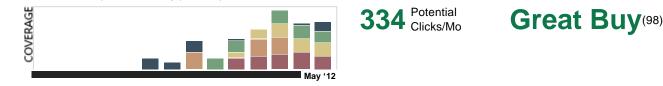


Next, we figure out which keyword match type (phrase, broad, exact, modified broad) your competitors are buying and we filter out any that you already buy. When a keyword is large enough that we think it belongs in its own ad group we dig deeper to discover the best performing ad copy to give you a place to get started.

These are the top **50** keyword recommendations for you to add to your campaign. Combined, these recommendations represent **41k** new clicks per month for your campaign.

order food online (Exact Match)

\$0.62 Cost/Click | \$6.96 Cost/Day | 4.4k Impressions/Mo



Top Performing Ads:

{KeyWord} dominos.com

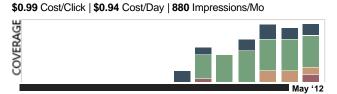
Pizza, Breadsticks, Wings, Drinks & More Now Available! Order Online

Quiznos Delivery deliverybyquiznos.com Toasty Quiznos Sandwiches Delivered

Try Our Easy Group Ordering

MenuBaby Online Ordering menubaby.com Online ordering for restaurants designed by real restaurateurs.

restaurant online ordering (Phrase Match)



Exact Match Keywords You're not Showing Up On restaurant online ordering software, restaurant online ordering







order chinese (Phrase Match)

\$0.33 Cost/Click | \$0.71 Cost/Day | 860 Impressions/Mo



Exact Match Keywords You're not Showing Up On order chinese food, order chinese food online



Good Buy(56)

Good Buy(53)

Top Performing Ads:

Order Online Food	Quiznos Delivery	MenuBaby Online Ordering	
dominos.com	deliverybyquiznos.com	menubaby.com	
Pizza, Breadsticks, Wings, Drinks & More Now Available! Order Online	Toasty Quiznos Sandwiches Delivered Try Our Easy Group Ordering	Online ordering for restaurants designed by real restaurateurs.	
1/1 Impressions 3 Avg. Position	1/1 Impressions 5 Avg. Position	1/1 Impressions 6 Avg. Position	

online ordering for restaurants (Exact Match)

\$1.15 Cost/Click | \$0.88 Cost/Day | 480 Impressions/Mo



restaurant ordering (Phrase Match)

\$1.03 Cost/Click | \$0.17 Cost/Day | 1.3k Impressions/Mo



dominoes pizza (Exact Match)

\$0.42 Cost/Click | \$63.65 Cost/Day | 74.0k Impressions/Mo



E 1 Potential Cood Du

Exact Match Keywords You're not Showing Up On

restaurant ordering systems, restaurant ordering system, restaurant

D Clicks/Mo

22.8 Potential Clicks/Mo





ordering, online restaurant ordering



Top Performing Ads:

Domino's? Pizza dominos.com

Pick Your Pizza, Crust, Toppings & Sides for Delivery - All Online! Order Now Coupons MenuGift Cards Locations

Pizza Hut? Official Site

pizzahut.com Order Pizza Hut? for Pickup or Delivery. On the Phone or Online. Order Online Now - \$10 Dinner Box -\$10 Tuscani Tuesdays



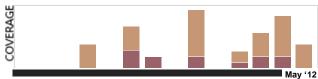
domino's pizza (Exact Match)

\$0.40 Cost/Click | \$417.11 Cost/Day | 91 Impressions/Mo



pizza hot (Phrase Match)

\$0.41 Cost/Click | \$6.95 Cost/Day | 8.1k Impressions/Mo







Exact Match Keywords You're not Showing Up On

pizza hot bag, pizza hot, pizza hot, pizza hot number

504 Potential Clicks/Mo



Top Performing Ads:

Order Pizza Hut? Now	Pizza Hut? Menu	Domino's? Pizza		
pizzahut.com	pizzahut.com	dominos.com		
Call Pizza Hut? to Order All of Your Favorites. Pickup or Delivery. Order Online Now \$10 Dinner Box\$.50 Wing Wednesdays New Cheesy Bites Pizza	Visit Pizzahut.com for a Complete Menu to Start Your Order Now! Order Online Now - \$10 Dinner Box - Sign Up for Hut Lovers Email Deals	Pick Your Pizza, Crust, Toppings & Sides for Delivery - All Online! Order Now - Coupons - Menu - Gift Cards		
1/2 Impressions 1 Avg. Position	1/2 Impressions 1 Avg. Position	1/1 Impressions 2 Avg. Position		

domino's pizza menu (Exact Match)

\$0.43 Cost/Click | **\$0.83** Cost/Day | **0** Impressions/Mo







Top Performing Ads:

Domino's? Pizza

dominos.com Pick Your Pizza, Crust, Toppings & Sides for Delivery - All Online! Order Now Coupons MenuGift Cards Locations

Pizza Hut? Menu

pizzahut.com

Visit Pizzahut.com for a Complete Menu to Start Your Order Now! Order Online Now - \$10 Dinner Box - Sign Up for Hut Lovers Email Deals



sandwich delivery (Phrase Match)

\$0.74 Cost/Click | \$5.92 Cost/Day | 4.4k Impressions/Mo



Exact Match Keywords You're not Showing Up On

Red Sandwich Delivery Bag, sandwich delivery chicago, sandwich delivery services, sandwich delivery



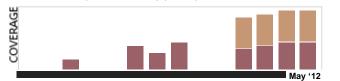


Quiznos Delive deliverybyquiznos.ca Toasty Quiznos Sar Try Our Easy Group	om idwiches Delivered		zza Delivery s, Wings and More! line, Order Today.	Domino's? Pizza dominos.com Pizza, Breadsticks, V Now Available Online Order Now - Coupor Cards	Vings and More! e, Order Today.
3/3 Impressions	4.3 Avg. Position	2/3 Impressions	4.5 Avg. Position	1/3 Impressions	2 Avg. Position
Sost/Click \$0.01 Co			0.6 Potential Clicks/Mo	Good E	Buy ⁽⁵⁸⁾
minoe pizza (E \$0.09 Cost/Click \$0.12 Co			40.8 Potential Clicks/Mo	Buy (38)	
livery los ang \$0.61 Cost/Click \$0.43 Co			21.3 Potential Clicks/Mo	Buy (39)	
Iline ordering \$1.01 Cost/Click \$0.15 Co		ct Match)	4.5 Potential Clicks/Mo	Buy ⁽⁴³⁾	



dinner deal (Exact Match)

\$0.97 Cost/Click | \$0.29 Cost/Day | 73 Impressions/Mo



breakfast delivery (Phrase Match)

\$0.65 Cost/Click | \$14.63 Cost/Day | 8.1k Impressions/Mo



Exact Match Keywords You're not Showing Up On breakfast delivery new york, breakfast delivery denver, breakfast delivery

Buv(40)



Potential

Clicks/Mo

Potential

Clicks/Mo

Potential Clicks/Mo

Potential

Clicks/Mo



Buy(38)

Buy(39)

Buy(43)

Top Performing Ads:

Quiznos Delive			
Toasty Quiznos San Try Our Easy Group			
1/1 Impressions	1 Avg. Position		

dallas food delivery (Exact Match)

\$0.41 Cost/Click | \$0.17 Cost/Day | 260 Impressions/Mo



restaurant deal (Exact Match)

\$0.47 Cost/Click | \$0.13 Cost/Day | 110 Impressions/Mo



order mexican food online (Exact Match)

\$0.18 Cost/Click | \$0.01 Cost/Day | 46 Impressions/Mo





places deliver (Phrase Match)

\$0.49 Cost/Click | \$0.23 Cost/Day | 390 Impressions/Mo



+food +delivery +service (Modified Broad Match)

\$0.88 Cost/Click | \$67.60 Cost/Day | 27.1k Impressions/Mo



Exact Match Keywords You're not Showing Up On places to deliver, places that deliver food





Exact Match Keywords You're not Showing Up On

food delivery services chicago, food delivery services nyc, food delivery services



2 Potential Clicks/Mo



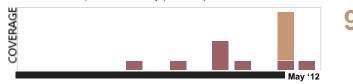
Buy(33)

Top Performing Ads:



deep dish pizza (Exact Match)

\$0.40 Cost/Click | \$1.23 Cost/Day | 4.4k Impressions/Mo

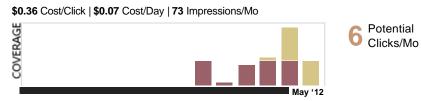


Top Performing Ads:

Domino's? Pizza

dominos.com Pizza, Breadsticks, Wings and More! Now Available Online, Order Today. Order Now - Coupons - Menu - Gift Cards

delivery menus (Exact Match)



al **Buy**(37)



dominoes menu (Exact Match)

\$0.40 Cost/Click | \$0.29 Cost/Day | 1.3k Impressions/Mo



seattle food delivery (Phrase Match)

\$0.42 Cost/Click | **\$0.47** Cost/Day | **590** Impressions/Mo



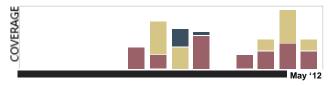
food delivery seattle (Exact Match)

\$0.41 Cost/Click | \$0.48 Cost/Day | 590 Impressions/Mo



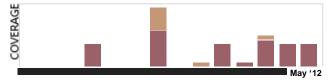
restaurant delivery services (Exact Match)

\$0.60 Cost/Click | **\$0.04** Cost/Day | **91** Impressions/Mo



dominoes com (Exact Match)

\$0.68 Cost/Click | \$2.96 Cost/Day | 3.6k Impressions/Mo



Top Performing Ads:





Papajohns.com > AdWords Advisor Report (beta)

Exact Match Keywords You're not Showing Up On

seattle food delivery service, seattle food delivery services, seattle food delivery



Potential

Clicks/Mo



Buy(34)



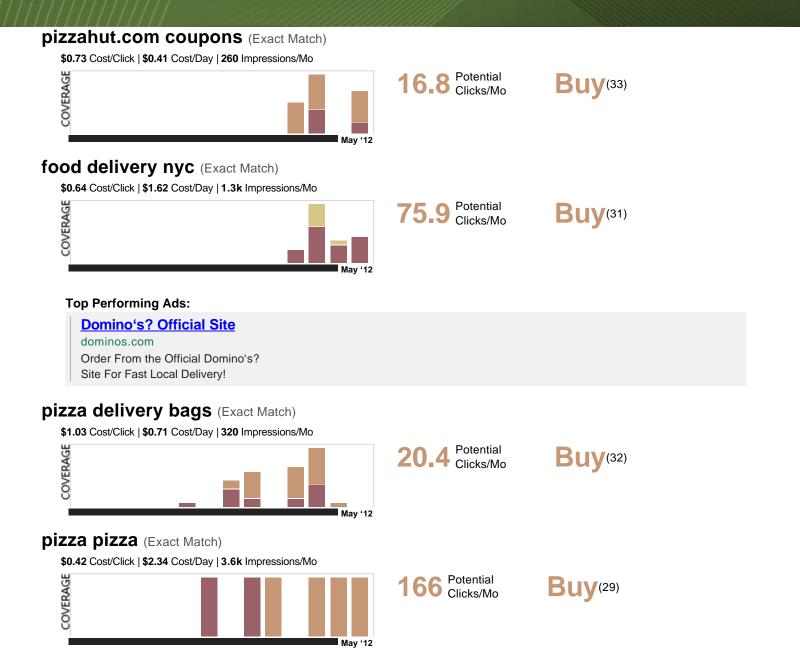


2.1 Potential Clicks/Mo



Potential Clicks/Mo





Top Performing Ads:

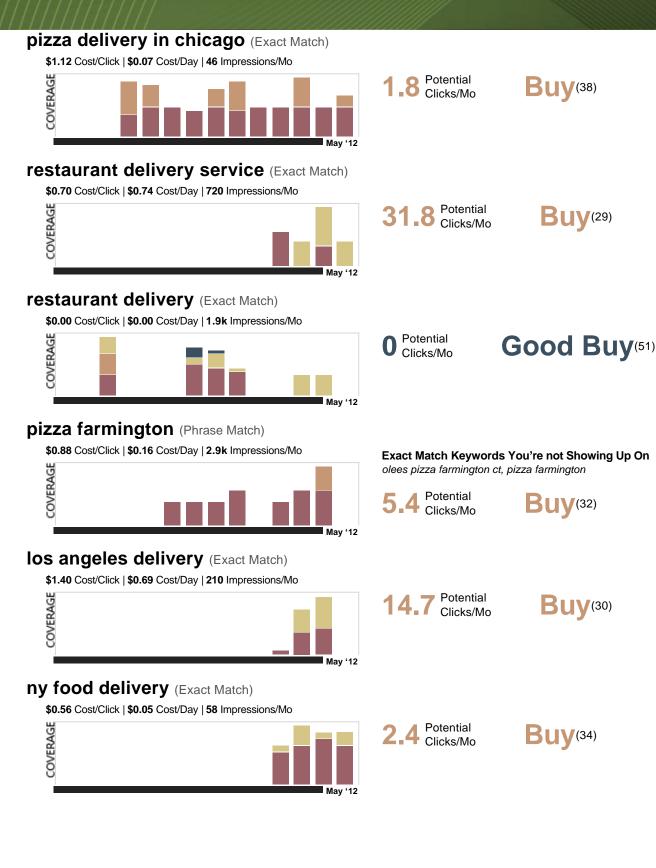
Pizza Hut? Official Site

pizzahut.com

Order Pizza Hut? for Pickup or Delivery. On the Phone or Online. Order Online Now - \$10 Dinner Box -Sign Up for Hut Lovers Email Deals

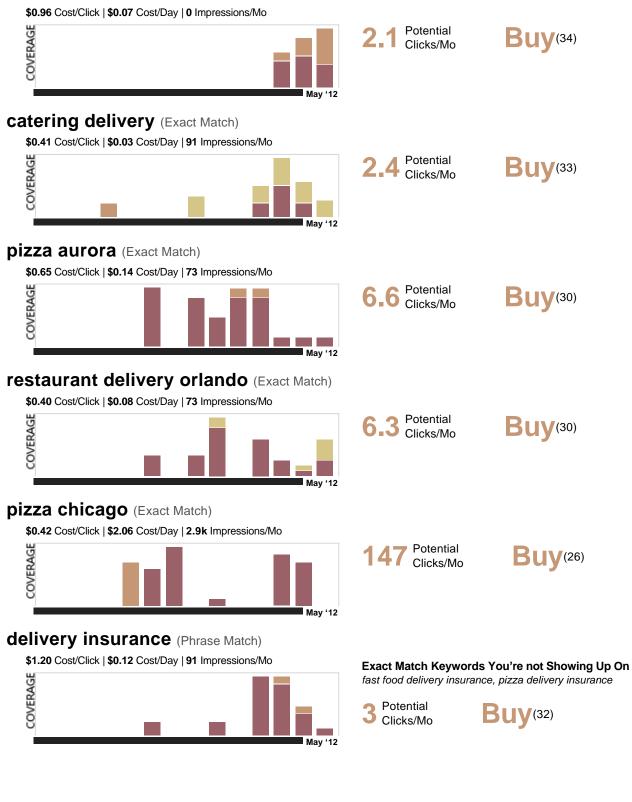


Jul 10, 2012: 12:45 PM





deal restaurant (Exact Match)







More To Come. We'd Love your Feedback.

Hey,

Thanks for trying out our new Adwords Advisor report. Keep in mind this is an early beta, so nothing is set in stone.

This report should deliver "actionable advice to improve your Adwords campaign". It is designed to save you time while making better decisions that ultimately yield better bottomline results.

Our goal is to recommend improvements to your campaign that are as good or better than if you paid a consultant to come up with them. We want to back up our advice with just enough supporting data that you can decide whether to implement it, but not so much that it overwhelms or slows you down. It's a bit of a balancing act.

We're planning to add more sections and features in the coming weeks, so this is just preview of what's to come. But, we wanted show you what we have as soon as possible so that you can give us your input while it's still easy to make changes and prioritize what comes next.

This is where we need your help. We need your input to find that balance and to prioritize future sections and features. We've set up a page for you to Suggest Ideas and Vote on New Features and Report Bugs.

We've also put together a short survey for you to report the quality of your experience.

Got more to say? As always, you can send questions or feedback directly to us at support@spyfu.com or hit us up on Live Chat.

Did you love the report? We're dying to hear how it made you day a little better. Send us a testimonial.

Thanks again for giving the report a try. Be sure to check back in the coming weeks as we implement your feedback and add new sections and features.

Cheers,

Mike Roberts, Founder

Psst. Want to share this beta? Internet karma coming your way:

P.S. - We'll also understand if you want to keep it a secret ;)

P.P.S. - But, what if you could share it *AND* still keep it a secret?

